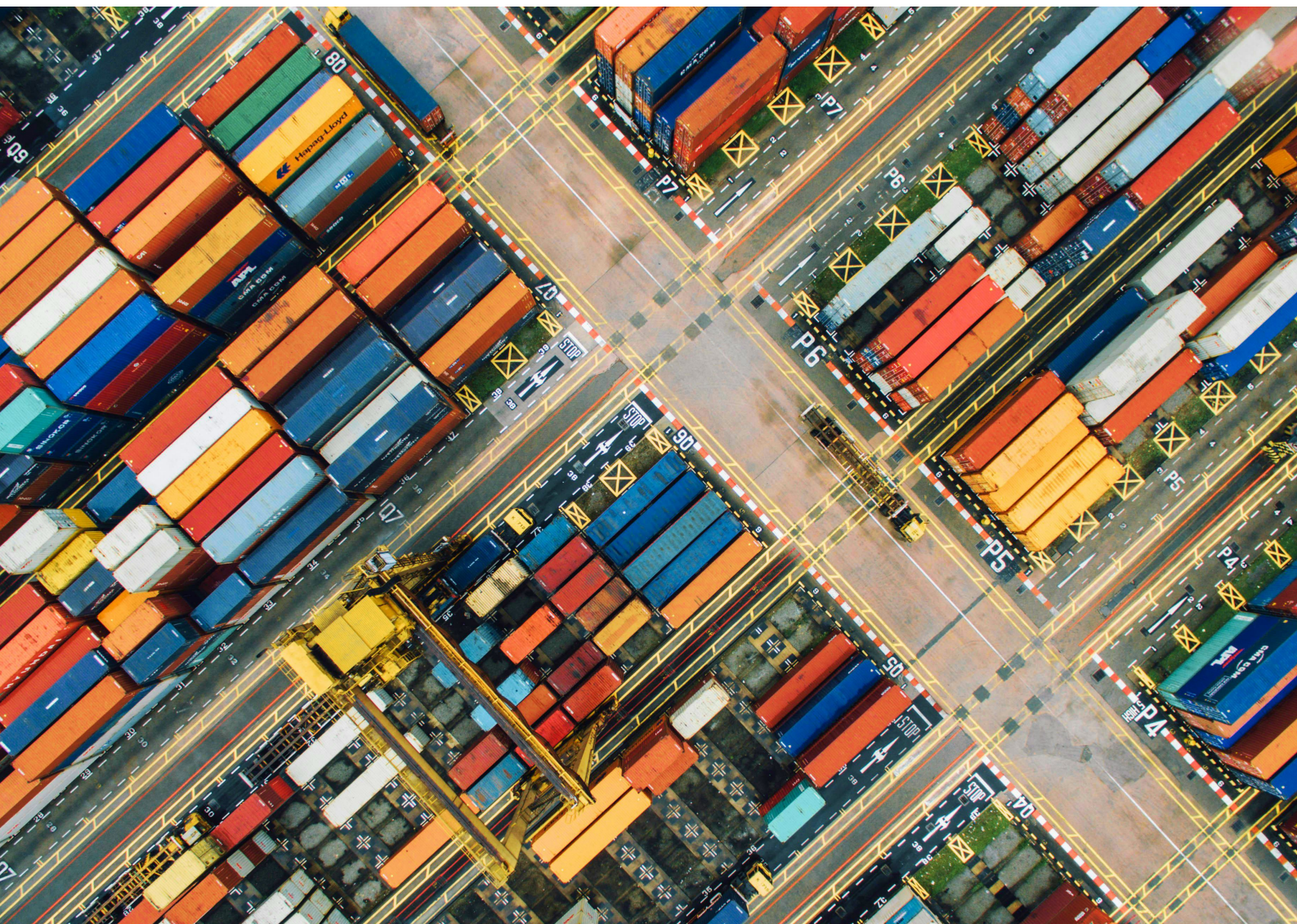


Seamless Automation and Robust Forecasting: The Future of **Inventory Management**

AGR





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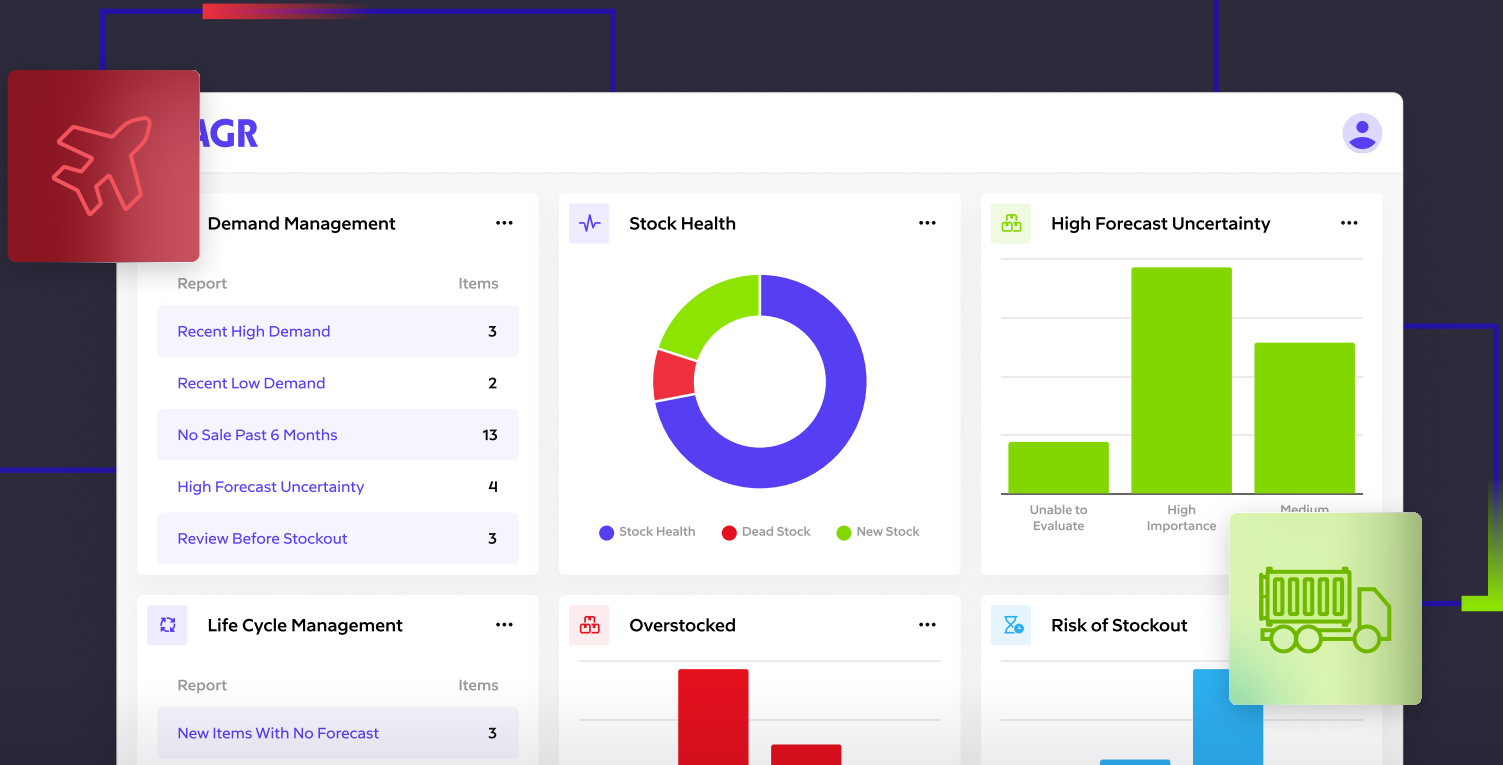
AGR



About AGR

Founded in 1998, AGR is a B2B SaaS company serving wholesale, retail & manufacturing companies with advanced solutions for inventory management, demand forecasting and replenishment.

- Best in class SaaS inventory management and forecasting solution
- 400+ customers in 20 countries
- Industry experts in the UK, Nordics & USA
- Trusted customer success team
- Microsoft Partner since 2011
- 30% of AGR T/O goes back into R&D



AGR closes a critical ERP data gap with a leading inventory management solution

1. AGR is a B2B SaaS company serving small and mid-market wholesale, retail & manufacturing companies with advanced solutions for demand forecasting and replenishment.
2. For 25 years, AGR has helped customers lower working capital, improve service levels, automate work, and drive a more dynamic supply chain.
3. AGR utilises standard ERP connectors to seamlessly connect item and sales history data to have customers up and running in a week.
4. AGR is a certified Microsoft Business Central partner and ERP agnostic.

Known brands rely on AGR

Gallery™

ELKO 

olis

Birlea®

diptyque
paris

 Etman

SPACE NK

 JYSK

S E P H O R A


wessex
clever packaging people

nille

Woodie's

SØSTRENE GRENE


ROSENDAHL
DESIGN GROUP

BoConcept®

Regal®

Normal

 otl


CARRINGTON

TANGLE
TEEZER®

Prime Light

PRODUCT

End-to-end inventory management in one solution

AGR is a complete SaaS inventory management, demand forecasting, and order automation system. Quick to integrate with any ERP, Essential's helps you maximize your [time, capital, resources and opportunities](#) throughout your supply chain.

Key product features

Inventory optimisation

Advanced data visualisation and reporting keep your team focussed on your most critical items and customers. Dual ABC analysis lets you categorise your items by importance according to industry standard metrics. Exception flags show you exactly which items and orders need your immediate attention and which are running smoothly. Adding additional lead times allows you to capture shipping fluctuations.

Demand planning & forecasting

Advanced forecasting and machine learning turns your past sales into accurate demand forecasts. These feed into the powerful sales and purchase planning areas to give you a complete overview of your future inventory needs. Customised reports let you share your future sales purchasing plans with key vendors and customers, leading to decreased waste and unpredictability in your supply chain. Exact planning minimises the risk of stockouts and overstocks, keeping your inventory lean and your service levels high.

Order automation

AGR automatically creates order proposals based on forecasted demand paired with a plan or schedule. Orders can easily be constrained to meet vendor minimum order quantities and/or shipping requirements. Review and confirm the order proposals simply and efficiently to ensure accurate orders. Create orders directly from standard or customised reports to keep your processes efficient.

Operations

AGR strengthens your S&OP process through shared dashboard, plans, and reports. Create a rolling sales or purchase plan to let internal and external stakeholders know your business needs. Sharing reports on stock lifecycle helps you better plan for phasing in and out stock across your organisation. Plan and implement promotions across marketing, sales, and inventory management. Quickly see your performance on key industry KPIs in the PowerBI dashboard.

Add-on to D365 Business Central NAV, Netsuite

On demand support

Azure hosting included

Seamless integration

Monthly fee – no hidden costs

Delivering real and measurable value for customers

SPACE NK

"After a year of using AGR, our **availability went from 86% to 98%, and our inventory had even decreased by 2-3%.**

Another key benefit of using the system is that it has **reduced time** spent on manual tasks by around 30% through automation"

Alan Iles, Group Systems Manager, Space NK



"**Stock levels have been reduced by 38,5%** to those held prior to implementing the AGR system, while **the service level has been maintained at 98%.**

In addition, the inventory turnover ratio has been improved and increased to 4,5 from 2,5."

Mads Bressay, logistics director

Animalis

"We have all the data available at our fingertips with **increased visibility and productivity.** The information is no longer a black box."

Christophe Louçao, logistics director



"All of Bygma's **300 suppliers are added to the system,** which looks back 24 months and forecasts sales and calculates the inventory needed for each individual store 28 days ahead.

We no longer have to go through the all the items on a weekly basis to check minimum and maximum orders; it is managed automatically by the system.

Store personnel do not have to do anything except from doing a sanity check and approving the order proposal."

Michael Stenmann Mortensen, sales

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“AGR has helped us **reduce our stock holding by 15%** as well as saving us 50% resource requirements.

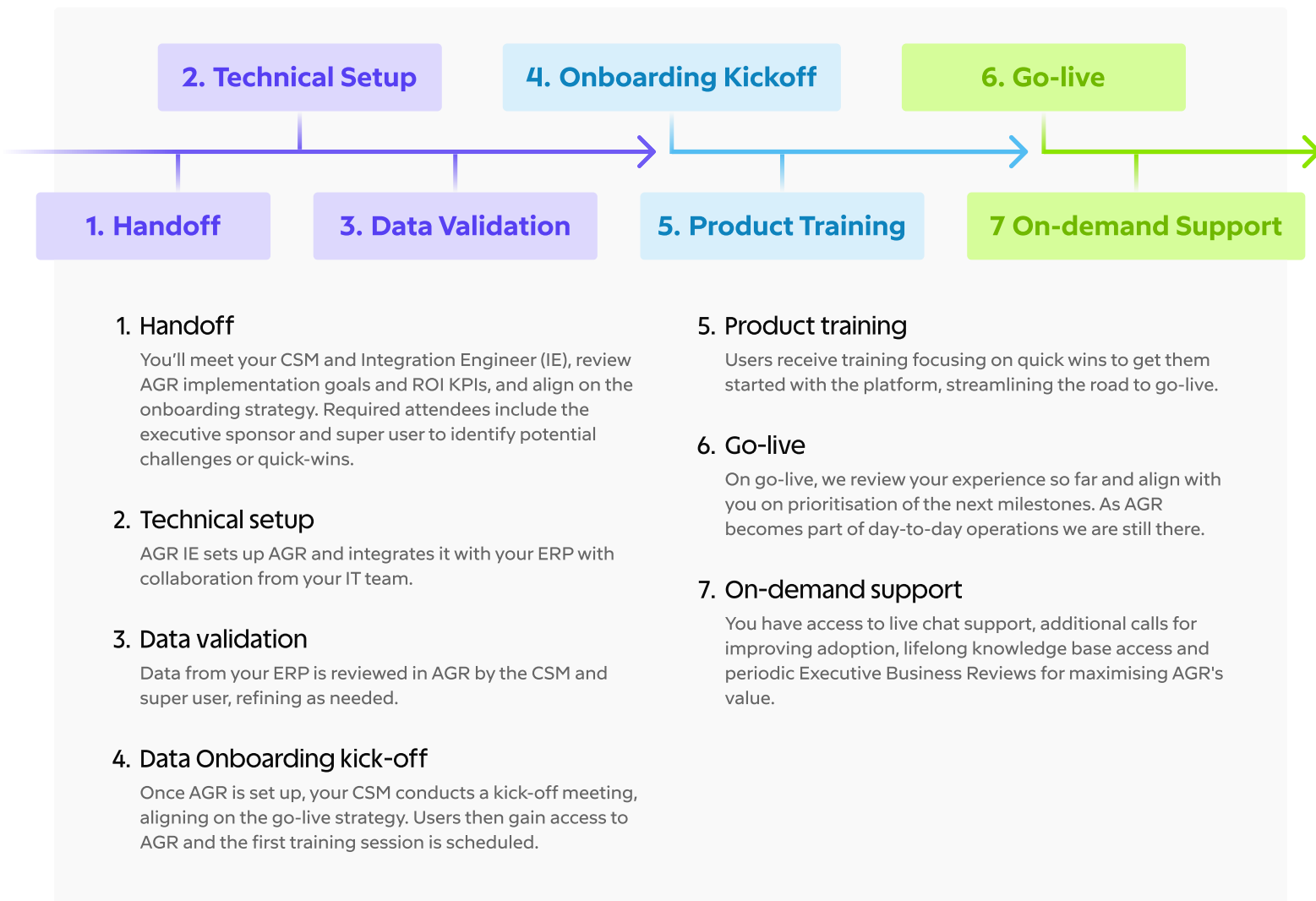
At the same time we have added new product lines and maintained the very high service levels our customers have come to expect – a great result.”

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You success, our priority: personalised support & fast-track implementation

At AGR, we're committed to making your onboarding experience as smooth and efficient as possible. Below is a step-by-step guide of how we help our customers get off the ground running. Our agile, iterative approach minimises implementation time while ensuring the solution meets your business requirements - guaranteeing a successful implementation.



Our customer success team is here to help you as you continue with AGR.

For executives

- Inventory KPI tracking
- Value delivered and ROI assessments
- Customer feedback
- Product roadmap review
- Action plan for more success

For users

- Training workshops
- In-app knowledge base
- Live chat
- Walkthrough videos
- Live webinar sessions

Thank you