ERP MIGRATION

Still on a legacy ERP?

Before you migrate, get your inventory right.

Most companies start their ERP project with one goal: better data. But the inventory data going into your new ERP is already wrong. Safety stock that is never updated, lead times drifted, min/max settings causing stockouts and excess stock.

Most ERP migrations inherit all of it.
AGR sorts your inventory before you move, and the working capital it releases often covers a significant part of the migration cost.

agrinventory.com

WHY BEFORE, NOT AFTER

Why get AGR live before the ERP migration

1. **Potentially self-fund your migration.** AGR typically reduces total inventory by 10-30%. That freed-up working capital can fund a significant part of the migration. ROI usually lands within six months.

2. **ERP settings are often already out of date.** Most teams set min/max levels at implementation and never revisit them. Static settings don't account for seasonality, so you get overstock after quiet periods and stockouts going into busy ones. AGR recalculates dynamically every order cycle.

3. **Your planners are still working in spreadsheets.** Most users export to Excel for any meaningful forecasting. AGR automates this, cutting daily planning time by up to 80%. Buyers spend less time on routine orders and more on the items that actually need attention.

4. **Planning remains constant throughout the migration.** If AGR is running before you migrate, planning continues without interruption. Moving to Business Central is a connector change. History, forecasts, and processes carry straight over.

5. **Cleaner data going into the new ERP.** AGR surfaces missing data and incorrect parameters before you migrate, so your new ERP starts on reliable data rather than inherited guesswork.

6. **Low risk and speedy implementation.** AGR connects to Great Plains and Business Central via standard connectors. Live in two to four weeks. Onboarding included. No day-rate consultants, no surprise costs.

7. **Improved service levels immediately.** Regal Wholesale went from 82% to 92% service level in under seven months. Waiting until after migration means losing those gains in the interim.

8. **Planning does not sit with one person.** Many businesses run purchasing through one person using spreadsheets. AGR puts that logic into the system. If that person is pulled into the migration, the buying does not stop.

THE INTELLIGENCE LAYER

What AGR does that your ERP can't

ERPs were built to record transactions, not to optimise decisions.
AGR adds the intelligence layer your ERP is missing.

Statistical demand forecasting

Auto-selects the best-fit model per SKU and location. Handles seasonality, promotions, new products, and intermittent demand.

Dynamic safety stock

Recalculates every order cycle based on demand variability, lead time uncertainty, and service level targets. Never a stale field.

Stock projection

Shows you what you will have in the future based on current demand, open orders, and supplier lead times. Your ERP shows you what you have today. AGR shows you what is coming.

Schedules automatic orders

Accounts for MOQ, MOV, order multiples, advanced container and truck fill. Optimises across multiple items to build the most cost-efficient load.

Operational reporting

Forward-looking dashboards showing projected stockouts, excess build-up, and service level forecasts. Exception reports surface what needs action today.

AI-generated sales history for new items

New items and slow movers get a usable forecast from day one. AGR reads your catalogue, finds similar items, and automatically generates a forecast.

HOW IT WORKS

Simple, low-risk commercials

- **Monthly subscription.**
  No long-term lock-in. Renew month to month. The decision to stay is earned every month.

- **Implementation included.**
  Onboarding is guided by a dedicated customer success manager and included in the subscription. No day-rate consultants, no surprise costs. Predictable cost of ownership from day one.

- **Live in 2–4 weeks.**
  Standard connectors for Great Plains, Business Central, D365, NAV, and more.

- **400+ customers across wholesale, retail, and manufacturing.**
  Mid-market specialists in wholesale and distribution across the globe. Every edge case we've solved is baked into what you inherit on day one.

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We knew we had issues when we started working with AGR. Our mission was to improve availability without increasing our spend on inventory. After a year of using AGR, our availability went from 86% to 98%, and our inventory had even decreased by 2 to 3 per cent.

Alan Iles, Group Systems Manager at Space NK
Availability improved from 86% to 98% while inventory reduced

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AGR has helped us reduce our stock holding by 15% as well as saving us 50% resource requirements. At the same time we have added new product lines and maintained the very high service levels our customers have come to expect.

Ian Wilson, IT Manager at Newitts
15% less stock, 50% less planning time, ROI within six months

Inventory reduction that funds the migration

AGR typically reduces total inventory by 10 to 30 per cent. That freed-up working capital can go directly toward the migration, making AGR the enabler of the project, not a costly add-on.

Most customers see a return on investment within six months.

30%

Reduction in inventory value

80%

Reduction in planning time

50%

Fewer stockouts

<6mo

Return on investment

“

We were using BI reports to detect overstocks, but they often came too late. That is why we implemented AGR.

Alison James, Buyer, Regal Wholesale.

Service level improved from 82% to 92% in under seven months.

BOOK A DEMO

What if your inventory reduction funded your ERP migration?

Book a 30-minute demo and see AGR in action.

Book a demo →

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